Lampiran 5 : Tabel **Data Jumlah Penjualan dan Rencana Penjualan**

No	Model	Jumlah Penjualan														Rencana Penjualan					
		1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007
HEX - 20 ton																					
1	E180	95	4																		
2	E200		152	131	67	132	2														
3	320A						48	220	293	314	9										
4	320B										274	30	198	104	30						
5	320C													2	56	116	120	130	140	150	170
Total	HEX	95	156	131	67	132	50	220	293	314	283	30	198	106	86	116	120	130	140	150	170
	PTNR	496	515	624	345	550	616	834	1011	951	805	44	433	311	265	177	200	250	300	350	405
Tractor TTT																					
1	D6D	55	52	58	53	64	70	105	132	105	57										
2	D6H			63	38	43	67	11	43	23											
3	D7G	153	91	143	87	119	190	262	270	304	300	4	129	148	154	29	48	88	125	165	195
Total TTT		208	143	264	178	226	327	378	445	432	357	4	129	148	154	29	48	88	125	165	195
Motor Grader																					
1	120G	33	44	65	36	42	82	77	87	12											
3	120H									53	76	3	50	37	25	32	32	32	35	35	40
Total MTG		33	44	65	36	42	82	77	87	65	76	3	50	37	25	32	32	32	35	35	40
Total *Others*		160	172	164	64	150	157	159	186	140	89	7	56	20	0	0	0	0	0	0	0
Persentasi																					
HEX		19.2	30.3	21.0	19.4	24.0	8.1	26.4	29.0	33.0	35.2	68.2	45.7	34.1	32.5	65.5	60.0	52.0	46.7	42.9	42.0
D7G		30.8	17.7	22.9	25.2	21.6	30.8	31.4	26.7	32.0	37.3	9.1	29.8	47.6	58.1	16.4	24.0	35.2	41.7	47.1	48.1
120H		6.7	8.5	10.4	10.4	7.6	13.3	9.2	8.6	6.8	9.4	6.8	11.5	11.9	9.4	18.1	16.0	12.8	11.7	10.0	9.9
Others		32.3	33.4	26.3	18.6	27.3	25.5	19.1	18.4	14.7	11.1	15.9	12.9	6.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0